



"AutoCAD Map 3D Implementation and Training Voucher Promotion" Customer Questions and Answers

1. What is this promotion?

This promotion is designed to promote the value of training and implementation services. Autodesk believes that customers who are properly prepared for migrating to new technology will receive a greater return on their software investments.

U.S. and Canadian customers who purchase qualifying AutoCAD® Map 3D® software during the promotion period are eligible for a voucher to redeem towards qualifying implementation services or training from VARs.

To qualify for the voucher, customers must purchase AutoCAD Map 3D 2008 software from August 1, 2007, through January 15, 2008, and complete the implementation services or training within 90 days of their software purchase. Each individual who is trained must complete an evaluation form at the conclusion of the training.

2. Who can participate in this promotion?

This offer is available to the following customers who purchase qualifying AutoCAD Map 3D software from August 1, 2007, through January 15, 2008:

- Commercial customers in the United States and Canada
- Autodesk Strategic Accounts
- U.S. Government (Federal/State/Local) accounts purchasing via DLT
- Canadian Government (Federal/Provincial/Local) accounts purchasing directly from Autodesk

Qualifying software purchases include:

- New seats of AutoCAD Map 3D
- Crossgrades to AutoCAD Map 3D
- Competitive Trade-Ups to AutoCAD Map 3D
- Legacy purchases of AutoCAD Map 3D
- 3-Year Retroactive Subscription Renewals from AutoCAD Map 2005
- AutoCAD Map 3D 2005 Transition Promotion Purchases

Education customers are **not eligible** to participate in this promotional offering.

3. How does a customer obtain a Map 3D Implementation and Training Voucher?

To obtain a training voucher, customers must register on the [Autodesk Offer Center](http://www.autodesk.com/map3dvoucher) (www.autodesk.com/map3dvoucher). They will then receive a uniquely identified voucher which can be redeemed with their VAR.

4. Is there a limit to the total amount a customer can redeem for training?

No. There is no limit to the number of vouchers that can be redeemed for qualifying product purchases.

5. What is the value of the training voucher to the customer? What is the value to the VAR?

The value of the voucher varies dependent upon the qualifying purchase.

Purchase Path	Training Voucher Value
AutoCAD Map 3D New Seat	\$400
AutoCAD Map 3D Crossgrade from AutoCAD, Legacy, or Competitive Trade-Up purchase	\$300
AutoCAD Map 3D Crossgrade from AutoCAD LT, Map 2005 Transition Promotion, or 3-year Retroactive Subscription renewals from Map 2005	\$200

Customers are limited to one voucher per seat of qualifying software purchased. Customers may use the voucher(s) toward implementation services or training to offset their cost.

8. What are the requirements for the training to be eligible for this “AutoCAD Map 3D Implementation and Training Voucher Promotion”?

To be eligible for the voucher, customers must attend a minimum of three days of classroom training on AutoCAD Map 3D software within 90 days of the software purchase. For the purpose of this promotional offer, six hours (minimum) of classroom instruction are required to count as one day; three hours (minimum) of classroom instruction are required to count as one-half day. This classroom training is face-to-face training in a training environment at the reseller’s office or at the customer site.

Implementation services are also eligible as long as they are face-to-face and a minimum of 18 total hours completed within 90 days of the software purchase. The implementation engagement may include a customer assessment based on project based consulting, and/or instruction in a consulting environment at the reseller’s office or at the customer’s office. Web-based training or consulting does not qualify.

The implementation services or training must be completed within 90 days of the qualifying software invoice date (not training or implementation invoice date).

13. What are the dates of the promotional offer?

The “AutoCAD Map 3D Training Implementation Voucher” is available to customers making qualifying AutoCAD Map 3D purchases from August 1, 2007, through January 15, 2008. ***Purchases made after January 15, 2008 do not qualify for this promotion.***

The implementation services or training must be completed within 90 days of the qualifying software purchase invoice date. ***Implementation services or training performed after April 15, 2008 do not qualify for this promotion.***

14. Is this offer available in the United States and Canada?

Yes, this offer is available to qualifying customers in the United States and Canada.

15. Can customers also take advantage of other Autodesk promotions?

Customers who take advantage of the “AutoCAD Map 3D Implementation and Training Voucher Promotion” may also participate in other Autodesk promotions.

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